

FOR IMMEDIATE RELEASE

June 27, 2005

**FIRSTBANK IMPLEMENTS NEW ACCOUNT ANALYSIS
AND PROFITABILITY SYSTEM IN RECORD TIME**

LAKE BLUFF, Ill. –FirstBank, a \$1.2 billion financial institution based out of Lexington, Tennessee, recently implemented the Commercial Account Analysis™ Suite offered by The Weiland Financial Group, Inc. (WFG) in six weeks. The fast implementation of CAA™ allowed FirstBank to focus on providing creative cash management products tailored for its business customers.

FirstBank Senior Vice-President Tip Evans explained, "CAA's flexible analysis and billing options suit FirstBank's ambitious growth plans for the future. It gives us the ability to handle our commercial customers' biggest requests." Evans continued, "Not only are we thrilled with CAA's capabilities, but we were delighted at the smooth conversion from our previous system. WFG really came through with expert project planning and service. It's the same level of exceptional service we offer to our own customers."

"The most significant contribution to the speed of the implementation was that there was no need to develop any interface programs," said Bill Andrules, director of programming and development at WFG. "Office Integrator(tm), one of the tools in the CAA Suite, allowed FirstBank to automatically map its billing data into the CAA format. We also ensured that we were available to FirstBank at every stage of the conversion."

FirstBank is currently in the process of parallel testing and plans to make CAA its production system by August 2005.

About FirstBank

FirstBank is one of the largest independently owned banks in Tennessee, with 35 locations and assets in excess of \$1.2 billion. As the leader among Tennessee's community banks, FirstBank offers its customers a broad line of financial products and services, and actively promotes initiatives that improve the quality of life for Tennesseans,

FirstBank Implements New Account Analysis System in Record Time, Add 1

with an emphasis on education in the communities it serves. Jim Ayers is sole owner and chairman of FirstBank and founder of the Ayers Foundation. To read more about FirstBank, a wholly owned subsidiary of First South Bancorp, Inc., visit its Web site at www.firstbankonline.com.

About The Weiland Financial Group, Inc.

The Weiland Financial Group, Inc. specializes in financial account management solutions for the financial community and Fortune 1000 corporations. Instrumental in popularizing the use of electronic statements, WFG systems have streamlined account analysis and related practices. WFG offers a full range of web-based and client-server systems including support, training, outsourcing and consulting.

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