


SPEAKERS BUREAU

With over **100 years** combined experience in Financial Account Management solutions, our experts have appeared at national treasury and banking conferences.

Topics such as:

Trends in Financial Account Management, Signatory Management in a SOX World, Understanding Bank Service Fees, the Repeal of Regulation Q and It's Impact on Commercial Banking, How to Reduce Banking Service Fees, just to name a few.



Learn the expertise of specific members of our Speakers' Bureau. For more information, or to schedule one of our panel for your next conference or meeting, please contact our Marketing Department, 847-735-0577, ext. 240 or sales@weiland-wfg.com.

OUR DISTINGUISHED SPEAKERS:



Steve Weiland
Chairman of the Board

Affectionately known as "The Professor", Steve's vast experience in the industry allows him to share vignettes that are compelling lessons for the future. An analysis visionary, Steve comments with authority on any analysis related topic while fielding questions addressing both banking and corporate needs. A noted speaker at AFP for fifteen years, Steve is always invited back to present at AFP to rave reviews.

Steve's expertise is not limited to, but includes:

- **Understanding and Using Electronic Analysis-Past, Present, and Future**
- **Analysis solutions for the Insolvable**
- **Regulation Q**
- **Hidden Math in Analysis**
- **Working with Fee Structures**
- **Why the AFP Service Codes?**
- **Federal Reserve Board Billing**



Bill Andrules
Director of Software
Development, MCP

The author of "Andrulisms" for any occasion, Bill's experience in teaching programming skills and as a devoted basketball coach has proven a fertile source of spirited discussion for many of his past speaking opportunities. Bill's professional background began in mainframe banking environments where he excelled in the IBM Assembler and COBOL programming languages. Today his world is surrounded by Microsoft™ technologies as well as best patterns and practices for designing, developing, and managing software development, which makes him a wealth of inspiration for others who share some or all of his broad ranging responsibilities. One of the select few highly technical individuals who speaks to his audience with quick repartee, he is a delight to listen to.

"Anyone can be ordinary; all you have to do is breathe. To be extraordinary requires that little extra!"

Bill gives presentations on:

- **Software Upgrades & Conversions**
- **The Software Development Lifecycle**
- **Account Analysis: Billing & Operations**
- **Motivation**



Dan Gill, CCM, Director of
Customer Support &
Training

A recognized industry expert, Dan brings fun and liveliness to all his presentations because Dan is Dan. You cannot help but find yourself developing the same enthusiasm that he has for his own work. Having worked extensively with companies facing unique problems while overseeing our support initiatives, Dan has seen it all. He welcomes the toughest challenges in our industry with humor. Analysis is not a particularly humorous topic, but Dan puts an unforgettable spark in it.

Dan expertise covers a broad range of subjects including:

- **Account Analysis Statements**
- **Managing and Reducing Bank Fees Success Stories**
- **Using the AFP Codes and other Service Identifiers to Optimize Pricing**
- **Signatory Management in a Sarbanes-Oxley world**
- **Bank Fee Practices in Your Industry: Retail, Insurance, or Financial**